

Godfrey Fidolin Mhillu

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WORK EXPERIENCE

Euro Exim Bank

Trade Finance Executive May 2023–Present

- Identify opportunities (lead generation)
- Build and maintain strong customer relationships

Data for Business Decisions

Business Development Consultant June 2020–Present

- Suggest measures for improving revenue and profitability.
- Conduct complex analysis to find new market opportunities.

Premise-Data for Every Decision

Data Collector April 2019–May 2021

- Collected and analyzed data for marketing purposes.
- Performed data quality control and submitted data to Premise.

EDUCATION

Sumy State University

Master of Management in Business Administration 2021-2023

Mwenge Catholic University

Bachelor of Business Administration Management 2017-2020

REFERENCES

SR. DR. AGNES

Lecturer

Mwenge Catholic University

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PROFESSOR OLEKSANDR KUBATKO

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PROFESSOR OLHA LUKASH

Lecturer

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SKILLS

- Business acumen
- Excellent communication
- Analytical thinking
- Computer skills
- Organizational skills
- Fluency in English and Swahili
- Customer service
- ROI and data analysis skills
- Client relationships
- Attention to detail
- Interpersonal skills
- Lead generation
- Research and strategy
- Goal setting
- Negotiation skills

ABOUT

I am a business development consultant with over three years of experience in driving business revenue growth, expanding market share, enhancing customer relationships, identifying strategic opportunities, designing, data-driven solutions and fostering cross-functional collaboration. I am skilled in project management, capital budgeting and management, delivering exceptional customer experience, contributing to business growth and success, credit control, cost and profit optimization, communication and team building, and business development planning.