

PERSONAL INFORMATION

Full names: GODFREY JULIUS KESSY
Date of Birth: 27TH MAY 1985
Gender: MALE
Marital Status: MARRIED
Nationality: TANZANIAN
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EDUCATION BACKGROUND

2012-2015: Tanzania Institute of Accountancy (TIA)
Award: Bachelor Degree in Business Administration (BBA)
2004-2006: Sangu secondary school- Mbeya city
Award: Advance Certificate of Secondary Education Examination (ASCEE)
2000-2004 Jitegemee secondary school
Award: Certificate of Secondary Education examination (CSEE).

LANGUAGE PROFICIENCY

English and Swahili [Oral and Written]

COMPUTER SKILLS AND TRAINING

Tally Accounting Package
Microsoft Office and Internet
Advanced Marketing proficient course

EXPERIENCE/PRACTICAL TRAINING

HEALTH AND SEFTY (T) LTD

SALES OFFICER

JAN 2019 – MAY 2021

DUTIES

- Making appointments for both existing and potential clients
- Presenting our products to doctors, pharmacists and other clients
- Persuading clients to buy our company's products
- Providing after-sales service
- Meeting sales targets
- Keeping records of sales and customers
- Conducting sales of swelab hematology machine together with controller and calibration.
- Making appointments for both existing and potential clients
- Perform any other, marketing or administration duties as assigned by MD

Melt Group Tanzania

ASSISTANT LOGISTICS

JAN 2016- DEC 2018

DUTIES

- Monitoring and recording truck location and status.
- Communicate any issue that prevents the efficient transit of Melt Company to operations & support staff.
- Work as part of a team in the tracking call centre and function as a vehicle tracking operator.

SPANCO RAPS (T) LTD

CUSTOMER CARE REPRESENTATIVE (AIRTEL CALL CENTER DEPARTMENT)

JAN 2012 – DEC 2015

DUTIES

- Received airtel customer calls and respond to their problems.
- Escalating customer calls to back office for further assistance.
- Provide new information of airtel product and service to customer

REFEREES

Simon Edward Mangesho
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